### GULF INTERNATIONAL SERVICES Q.P.S.C.

# INTERIM CONDENSED UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE NINE-MONTH PERIOD ENDED 30 SEPTEMBER, 2020

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#### GULF INTERNATIONAL SERVICES Q.P.S.C.

INTERIM CONDENSED UNAUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT 30 September 2020
In thousands of Qatari Rivals

AS AT 30 September 2020		September	December 31,	
	NT 4	30,		
	Note	2020	2019	
ASSETS		(Unaudited)	(Audited)	
Non-current assets				
Property and equipment	3	6,203,798	6,421,124	
Goodwill	J	303,559	303,559	
Right-of-use assets		51,175	68,659	
Contract assets		2,443	7,381	
Equity-accounted investees	4	143,248	5,235	
Financial investments	-	348,710	288,316	
Total non-current assets		7,052,933	7,094,274	
Current assets				
Inventories		243,067	215,491	
Contract assets		13,039	9,529	
Due from related parties		466,196	501,237	
Financial investments		337,497	342,220	
Trade and other receivables		739,686	766,322	
Reinsurance contract assets		803,533	929,964	
Short term investments		273,951	229,382	
Cash and bank balances		521,446	678,447	
Total current assets		3,398,415	3,672,592	
TOTAL ASSETS		10,451,348	10,766,866	
EQUITY AND LIABILITIES				
EQUITY				
Share capital		1,858,409	1,858,409	
Legal reserve		366,295	366,295	
General reserve		74,516	74,516	
Foreign currency translation reserve		(31,030)	(11,578)	
Fair value reserve		5,175	(1,095)	
Retained earnings		1,323,685	1,294,376	
Equity attributable to equity holders of the Parent		3,597,050	3,580,923	
		, ,		
Non-controlling interest		20	-	

## GULF INTERNATIONAL SERVICES Q.P.S.C. INTERIM CONDENSED UNAUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 September 2020 In thousands of Oatari Rivals

AS AT 30 September 2020		In thousan	ds of Qatari Riyals
		September 30,	December 31,
	Note	2020	2019
		(Unaudited)	(Audited)
LIABILITIES			3
Non-current liabilities			
Lease liability		33,874	45,456
Loans and borrowings		3,740,913	3,862,016
Contract liabilities		2,052	5,741
Provision for decommissioning costs		41,598	41,598
Provision for employees' end of service benefits		89,210	91,281
Total non-current liabilities		3,907,647	4,046,092
Current liabilities			
Bank overdraft		9	8
Lease liability		25,070	27,478
Dividends payable		76,410	78,488
Loans and borrowings		820,872	825,212
Trade and other payables		702,872	841,857
Due to related parties		26,198	33,299
Reinsurance contract liabilities		1,285,187	1,317,242
Contract liabilities		10,013	16,267
Total current liabilities		2,946,631	3,139,851
Total liabilities		6,854,278	7,185,943
TOTAL EQUITY AND LIABILITIES		10,451,348	10,766,866

These consolidated financial statements were approved by the Company's Board of Directors and signed on its behalf by the following on  $29^{th}$  October 2020:

Khalid Bin Khalifa Al-Thani

Chairman

Saad Rashid Al-Muhannadi

Board Member

#### GULF INTERNATIONAL SERVICES Q.P.S.C.

## INTERIM CONDENSED UNAUDITED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME For the nine month period ended 30 September 2020

In thousands of Qatari Riyals

Revenue Direct costs Gross profit	Note	September 30, 2020 (Unaudited) 2,266,213 (1,968,349) 297,864	September 30 , 2019 (Unaudited) 2,237,966 (1,932,026) 305,940
Other income General and administrative expenses Other expenses Operating profit	6	86,754 (152,491) (8,019) 224,108	39,895 (141,109) (14,753) 189,973
Finance income Finance cost Net finance cost Share of profit of equity-accounted investees Profit for the period before tax Income tax expense Profit for the period after tax Attributable to: Equity holders of the Parent Non-controlling interest Profit for the period after tax	7	21,527 (131,498) (109,971) 1,847 115,984 (67,329) 48,655 48,822 (167) 48,655	25,186 (181,142) (155,956) 567 34,585 - 34,585 34,585 - 34,585
Other comprehensive Items that will not be reclassified to profit or loss  Equity investments at Fair Value Through Other  Comprehensive Income (FVTOCI) – change in fair value  Foreign operations – foreign currency translation  difference  Total other comprehensive income /(loss)		(3,554) (19,452) (23,006)	6,535 (84) 6,451
Total comprehensive income the period Attributable to: Equity holders of the Parent Non-controlling interest  Earnings per share Basic and diluted earnings per share (expressed in QR per share)	5	25,648 25,815 (167) 25,648 0.026	41,036 41,036 - 41,036 0.019

# GULF INTERNATIONAL SERVICES Q.P.S.C. INTERIM CONDENSED UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY For the nine month period ended 30 September 2020 In thousands of Qatari Riyals

2019	Share capital	Legal reserve	General reserve	Foreign currency translation reserve	Fair value reserve	Retained earnings	Equity attributable to equity holders of the Parent	Non- controlling interest	Total
Balance at 1 January 2019 (Audited)	1,858,409	364,698	74,516	(11,501)	(7,536)	1,253,475	3,532,061		3,532,061
Total comprehensive income Profit for the period						34,585	34,585	0	34,585
Other comprehensive income for the period	0	0	0	(84)	6,535	0	6,451	0	6,451
Total comprehensive income for the period	0	0	0	(84)	6,535	34,585	41,036	0	41,036
at 30 September Balance (Unaudited) 2019	1,858,409	364,698	74,516	(11,585)	(1,001)	1,288,060	3,573,097	-	3,573,097
2020									
Balance at 1 January 2020 (Audited)	1,858,409	366,295	74,516	(11,578)	(1,095)	1,294,376	3,580,923	0	3,580,923
adjustment* Balance at 1 January 2020	1,858,409	366,295	74,516	(11,578)	(1,095)	(9,640) <b>1,284,736</b>	(9,640) <b>3,571,283</b>	0	(9,640) <b>3,571,283</b>
Non-controlling interest in subsidiary acquired				(9-1-2)	(-)****/		· , · · · -, - · ·	187	187
Total comprehensive income: Profit for the period						48,822	48,822	(167)	48,655
Other comprehensive income for the period	0	0	0	(19,452)	6,270	(9,873)	(23,055)	0	(23,055)
Total comprehensive income for the period	0	0	0	(19,452)	6,270	38,949	25,767	0	25,765
Balance at 30 September 2020 (Unaudited)	1,858,409	366,295	74,516	(31,030)	5,175	1,323,685	3,597,050	20	3,597,070

<sup>\*</sup>This represents staff bonus related to one of the subsidiaries of the Company for the year ended 31 December 2019 which was approved by the Board of Directors prior to the approval of financial statements for the year ended 31 December 2019. On materiality grounds, management of the Group has decided to account for this as an adjustment to retained earnings as at 1 January 2020.

	September 30,	September 30,
	2020	2019
	(Unaudited)	(Unaudited)
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit for the period	115,984	34,585
Adjustments for:		
Depreciation of property and equipment	310,898	330,480
Provision for employees' end of service benefits	14,447	13,222
Gain/Loss on disposal of property and equipment	-	4,999
Net gain /loss from disposal of Financial investments	(6,650)	(5,645)
Net movement of financial assets at fair value through profit or loss	16,011	(20,525)
Amortisation of finance cost related to borrowings	5,584	5,329
Profit distribution from managed investment funds	(2,866)	(2,936)
Expected credit loss on financial investments	(5,194)	(1,730)
Finance income	(21,527)	(25,186)
Finance costs	131,499	181,142
Dividend income	(3,917)	(4,762)
Movement in unearned premiums	193,761	76,473
Provision for slow moving inventories	3,516	3,338
Government grant related to tax	(67,329)	-
Group's share of profit of joint ventures	(1,847)	(567)
Written off of Goodwill	7,328	-
Provision /( reversal ) for Impairment of financial assets	(1,961)	997
Other movements	(9,641)	-
	678,092	589,214
Changes in:		
Inventories	(30,075)	(4,541)
Contract assets	1,428	2,326
Contract liabilities	(9,943)	(23,589)
Right of Use of Assets	14,860	(13,734)
Trade and insurance receivables, prepayments and due from related parties	64,754	(207,671)
Trade and insurance payables, accruals and due to related parties	(243,784)	322,605
Cash generated from operating activities	475,332	664,610
Employees' end of service benefits paid	(16,708)	(10,476)
Net cash generated from operating activities	458,624	654,134

	September 30,	September 30,
	2020	2019
	(Unaudited)	(Unaudited)
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of property and equipment	(52,375)	(47,862)
Acquisition of financial investments	(9,418)	(198,019)
Purchase of financial investments	(64,474)	-
Purchase of fixed assets	(55,903)	(32,927)
Interest received	21,527	26,333
Investment in joint venture	(137,541)	(3,650)
Proceeds from disposal and maturity of financial assets	-	125,957
Proceeds from written off of property and equipment	35	9,529
Net movement in cash at banks more than 3 months	117,042	(102,630)
Net movement in cash at banks – restricted for dividend	2,078	7,018
Profit distribution from managed investment funds	2,866	2,936
Payment of lease liabilities	(6,553)	(6,552)
Dividend received	3,917	4,762
Net cash used in investing activities	(178,799)	(215,105)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from loans and borrowings	470,288	546,000
Repayment of loans and borrowings	(610,747)	(671,041)
Dividends paid	(2,078)	(7,018)
Finance cost paid	(131,498)	(181,142)
Net cash used in financing activities	(274,035)	(313,201)
Net decrease in cash and cash equivalents	5,790	125,828
Change in foreign currency reserve	(561)	(84)
Cash and cash equivalents at 1 January	438,600	542,005
Addition on acquisition of subsidiary	1,395	-
Cash and cash equivalents for the period *	445,225	667,750

<sup>\*</sup>Cash and cash equivalents excludes deposits maturing after 90 days and the unclaimed dividend amounts

#### 1. REPORTING ENTITY

Gulf International Services Q.P.S.C. (the "Company") is a Company incorporated on 13 February 2008 in the State of Qatar under the commercial registration number 38200 as a Qatari Shareholding Company. The principal activity of the Company is to operate as a holding company. As per the Extra Ordinary General Assembly Resolution and in accordance with the new Qatar Commercial Companies Law No 11 of 2015, the legal form of the Company has been changed to Qatari Public Joint Stock Company (Q.P.S.C.) in 2018. The registered office of the Company is situated in Doha, State of Qatar.

These condensed consolidated interim financial statements comprise of the Company and its subsidiaries (together referred to as the 'Group'). The Group is primarily involved in provision of drilling, aviation, insurance and reinsurance and catering services.

The Company was initially incorporated by Qatar Petroleum ("QP") as a sole shareholder with an initial capital of QR 5 million on 13 February 2008 which is the date of incorporation of the Company.

On 26 May 2008, QP listed 70% of the Company's issued share capital on Qatar Exchange. An extraordinary general assembly held on 4 November 2012 approved the amendments to the Articles of Association in which it increased the ownership limit of General Retirement and Social Insurance Authority (GRSIA). Subsequently, as per the instructions of the Supreme Council of Economic Affairs, QP divested 20% of its stake in the Company to the GRSIA. However, QP is the ultimate parent of the Company as it holds special share and thus controls the Company.

These condensed consolidated interim financial statements comprise the condensed interim financial statements of the Company and below stated unlisted wholly owned direct subsidiaries as at the end of the reporting date:

			Percentage of holding			
Name of the Company	Relationship	Country of incorporation	30 September 2020	31 December 2019		
Al Koot Insurance & Reinsurance Company P.J.S.C. (Al Koot)	Subsidiary	Qatar	100%	100%		
Amwaj Catering Services Limited. Q.P.S.C. (Amwaj)	Subsidiary	Qatar	100%	100%		
Gulf Helicopters Company Q.P.S.C. (GHC)	Subsidiary	Qatar	100%	100%		
Gulf Drilling International Limited Q.P.S.C. (GDI)	Subsidiary	Qatar	100%	100%		

Also, these condensed consolidated interim financial statements includes the share of profit/loss and other comprehensive income from joint ventures accounted for using equity method and consolidates the sub-subsidiaries of one of the Company's subsidiary on line by line basis:

			e of holding	
Name of the Company	Relationship	Country of incorporation	30 September 2020	31 December 2019
Gulf Med Aviation Services Limited	Joint venture	Malta	49%	49%
Air Ocean Maroc	Joint venture	Morocco	49%	49%
United Helicharters Private Limited (UHPL)	Subsidiary / joint venture	India	90%	62%
Al Maha Aviation Company	Subsidiary	Libya*	92%	92%
Redstar Havacilik Hizmetleri A.S.	Subsidiary	Turkey*	49%	49%
Gulf Helicopters Investment & Leasing Company	Subsidiary	Morocco	100%	100%
Gulf Drill L.L.C	joint venture	Qatar	50%	-

During the current period, the Group acquired additional 28% of the shares and voting interests in UHPL. As a result, the Group's equity interest in UHPL increased from 62% to 90%, granting it the control of UHPL and accordingly it is classified as subsidiary.

Other than UHPL, the Group fully (100%) consolidated the above subsidiaries because the local owners do not have extensive knowledge of the aviation industry and they deferred to the Group the overall management, operations and benefits of these entities. A new joint venture of Gulf Drilling International Limited Q.P.S.C is added to the portfolio during the reporting period.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of this interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended December 31, 2019.

#### 3. PROPERTY, PLANT AND EQUIPMENT

	September 30 2020 (Unaudited)	December 31, 2019 (Audited)
Opening net book value	6,421,124	6,720,311
Additions	113,535	177,597
Write off	(5,609)	(8,545)
Foreign currency translation on consolidation	(14,470)	(1,249)
Transfer	5,409	(23,465)
Provision for Impairment	(3,805)	0
Disposals	(1,539)	(9,175)
Depreciation	(310,847)	(434,350)
Closing net book value	6,203,798	6,421,124

#### 4. EQUITY-ACCOUNTED INVESTEES

At the reporting date, the Group had investments in three joint ventures namely Air Ocean Maroc (49%) registered in Morocco, Gulf Med Aviation Services Limited (49%) registered in Malta and Gulf Drill L.L.C 50%. Investment in joint ventures are recorded under equity method of accounting. The movement of during the period / year is as follows:

September 30	December 31,
2020	2019
(Unaudited)	(Audited)
143,248	5,235
	30 2020 (Unaudited)

The Group's 62% equity investment in United Helicharters Private Limited ('UHPL') registered in India was accounted as equity accounted investee in the previous year. During the current period, the Group acquired additional shares in UHPL and as a result, the Group's equity interest in UHPL increased from 62% to 90%, granting it control of UHPL. Accordingly, UHPL has now been classified as a subsidiary. The Group's has investment in a joint venture, Gulf Drill L.L.C. (50%) which is registered in the State of Qatar.

## GULF INTERNATIONAL SERVICES Q.P.S.C. NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the nine month period ended 30 September 2020 In thousan

In thousands of Qatari Riyals

	GASL	AOM	GDI LLC	Total
30-Sep-20				
Percentage ownership interest	49%	49%	<b>50%</b>	
Non-current assets	1,448	695	-	2,143
Current assets (including cash and cash equivalents)	25,760	7,187	224,186	257,133
Current liabilities (including current financial liabilities excluding trade and other payables)	(21,615)	(5,257)	(222,809)	(249,681)
Net Assets (100%)	5,593	2,625	1,377	9,595
<del>-</del>	-	-	-	-
Carrying amount of interest in joint venture	1,284	3,951	-	5,235
Additional Investment during year	-	-	136,165	136,165
Revenue	39,981	6,950	83,913	130,844
Expenses	(37,199)	(8,769)	(81,161)	(127,130)
(Loss)/ profit for the year and other comprehensive income	2,782	(1,819)	2,752	3,714
Group's share of profit and other comprehensive income	1,363	(891)	1,375	1,847
Balance at 30 September 2020	2,647	3,060	137,541	143,248

31-Dec-19	UHPL	GASL	AOM	Total
Percentage ownership interest	62%	49%	49%	
Non-current assets	1,648	1,459	709	3,816
Current assets (including cash and cash equivalents)	6,195	9,795	11,579	27,569
Current liabilities (including current financial liabilities excluding trade and other payables)	(7,247)	(8,832)	(7,502)	(23,581)
Net Assets (100%)	596	2,422	4,786	7,804
Carrying amount of interest in joint venture	-	880	-	880
Additional Investment during year	-	-	3,650	3,650
Revenue	7,172	21,835	20,406	49,413
Expenses	(8,479)	(21,011)	(19,792)	(49,282)
(Loss)/ profit for the year and other comprehensive income	(1,307)	824	614	131
Group's share of profit and other comprehensive income	-	404	301	705
Balance at 31 December 2019	-	1,284	3,951	5,235

For the nine month period ended 30 September 2020

In thousands of Qatari Riyals

#### **EARNINGS PER SHARE**

Basic earnings per share have been calculated by dividing the profit for the period by the adjusted weighted average number of equity shares outstanding at the end of the reporting period.

The basic and diluted earnings per share are the same as there were no dilutive effects on earnings.

	September 30 2020 (Unaudited)	September 30 2019 (Unaudited)
Profit for the period (thousand QR)	48,655	34,585
Weighted average number of ordinary shares outstanding during the period (in shares)	1,858,408,690	1,858,408,690
Basic and diluted earnings per share (expressed in QR per share)	0.026	0.019
6. OTHER INCOME		
	September 30 2020 (Unaudited)	September 30 2019 (Unaudited)
Income tax benefit recognised pursuant to an MOU* Others	67,329 19,425 86,754	39,895 39,895

<sup>\*</sup> This represents the tax benefit that the Group has received as a result of settlement of income tax of the Company and its local subsidiaries through the defined arrangement between the public shareholding company, Qatar Petroleum and the Ministry of Finance as per the Memorandum of Understanding.

In thousands of Qatari Riyals

#### 7. INCOME TAX EXPENSE

Income tax expense is recognised at an amount determined by multiplying the profit/ (loss) before tax for the interim reporting period by management's best estimate of the weighted-average annual income tax rate, prevailing in the State of Qatar and other tax jurisdictions, expected for the full financial year, adjusted for the tax effect of certain items recognised in full in the interim period. As such, the effective tax rate used in these condensed consolidated interim financial statements may differ from the management's estimate of the effective tax rate for the annual consolidated financial statements.

In light of the provisions of the new Qatar Income Tax Law No. 24 of 2018 and related Executive Regulations issued subsequently, on 4 February 2020, Qatar Petroleum (the parent of the Company), Ministry of Finance and the General Tax Authority have reached an agreement through a Memorandum of Understanding ("the MOU") which provided a mechanism for the settlement of the income tax on share of profit attributable to certain companies listed on Qatar Exchange together with their subsidiaries and joint ventures and included in the said MOU. Gulf International Services Q.P.S.C. (GIS) and all four of its local subsidiaries were included in the said MOU, The MOU also states that the tax amounts due on the share of the public shareholding companies will be recorded in the books and in the tax returns to be submitted to General Tax Authority.

To recognise the tax benefit arising to the Group from the said MOU, the Group has recognised the total income tax amounting to (QR 67,329) as other income which otherwise should have been payable to General Tax Authority.

#### 8. OPERATING SEGMENTS

The Group has four reportable segments, as described below. The segments offer different products and services, and are managed separately because they require different technology and marketing strategies and also incorporated as separate legal entities. For each of the segments, the Board of Directors reviews internal management reports on at least a quarterly basis. The following summary describes the operations of each reportable segment:

Reportable segments	Operations
Insurance	Provides insurance and reinsurance services
Aviation	Provides helicopter transportation services in Qatar and India. Also operating as a provider of helicopter services throughout the Gulf Region, Libya, Turkey and Morocco. The aviation segment includes the information relating to Gulf Helicopters Group's
	joint ventures and its subsidiaries.
Catering	Provides catering, manpower and related services.
Drilling	Provides drilling and ancillary services.

For the period ended as at 30 September 2020	Insurance	Aviation	Catering	Drilling	Total
Segment revenue	737,336	490,306	345,937	723,291	2,296,870
Inter-segment revenue	(1,738)	-	(28,919)	-	(30,657)
External revenue	735,598	490,306	317,018	723,291	2,266,213
Segment Direct cost	(666,786)	(309,247)	(336,098)	(647,695)	(1,959,826)
Segment profit/ (loss) before tax	34,805	421,870	(4,197)	(120,132)	332,346
Finance income	11,764	1,562	2,399	1,925	17,650
Finance cost	-	(2,456)	(63)	(125,460)	(127,979)
Share of profit/loss from equity accounted investees	-	472	-	1,375	1,847

#### 8. OPERATING SEGMENTS

For the period ended as at 30 September 2019	Insurance	Aviation	Catering	Drilling	Total
Segment revenue	598,288	435,115	342,871	893,462	2,269,736
Inter-segment revenue	(2,287)	37	(29,519)	-	(31,769)
External revenue	596,001	435,152	313,351	893,462	2,237,966
Segment Direct cost	(596,316)	(310,560)	(295,607)	(721,020)	(1,923,503)
Segment profit/ (loss) before tax	5,625	101,135	4,265	(55,457)	55,568
Finance income	13,467	3,344	2,363	114	19,288
Finance cost	-	(5,089)	(67)	(166,650)	(171,806)
Share of profit/loss from equity accounted investees	-	567	-	-	567

	Insurance	Aviation	Catering	Drilling	Total
Segment assets For the period ended as at 30 September 2020	2,260,217	1,504,115	333,399	5,710,729	9,808,460
Equity accounted investees	-	5,707	-	137,541	143,248
Segment liabilities	1,613,625	287,543	216,320	4,585,903	6,703,391
	Insurance	Aviation	Catering	Drilling	Total
Segment assets For the period ended as at 31 December 2019	2,387,306	1,563,280	346,491	5,920,551	10,217,628
Equity accounted investees	-	5,235	-	-	5,235
Segment liabilities	1,752,914	282,727	225,215	4,665,952	6,926,808